

UMBC News

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ALUMNI CONNECTION DRAWS PHYSICIANS PRACTICE, INC. TO BWTECH@UMBC

EDWARDS & KELCEY MOVES BALTIMORE OFFICE

BALTIMORE – bwtech@UMBC, the University of Maryland, Baltimore County's on-campus research and technology park, announced today that two new corporate tenants have agreed to relocate to the park's second building, 5523 Research Park Drive.

The new tenants are the healthcare communications and technology firm Physicians Practice, Inc., formerly of Glen Burnie, and the engineering/design firm Edwards and Kelcey, which moves its Baltimore office to UMBC from Caton Avenue.

Physicians Practice is publisher of *Physicians Practice: The Business Journal for Physicians*, the most widely circulated practice management journal for physicians in the country. The firm is also known for its award-winning Web site, www.PhysiciansPractice.com, and a weekly e-mail newsletter, *Physicians Practice Pearls*.

Physicians Practice comes to UMBC thanks in part to the close ties to the University by president, co-founder and UMBC alumnus Scott Weber, who graduated in 1985 with a degree in interdisciplinary studies. Weber, a former president of the UMBC Alumni Association, continues to advise students in UMBC's Alex. Brown Center for Entrepreneurship on starting up and running a successful business. The company, which will occupy most of the second floor, currently employs 45 people.

"UMBC offers an excellent strategic location for us to grow our business, with its thriving technology environment, wealth of intellectual capital, and convenient proximity to transportation," said Gerry Hartung, chief executive officer and co-founder of Physicians Practice. "We look forward to partnering with UMBC as our business continues to grow throughout the region and country."

Edwards and Kelcey (www.ekcorp.com) is a nationally recognized engineering, design, planning and construction management firm which has been in business since 1946. Headquartered in Morristown, NJ, Edwards and Kelcey has 900 employees, 23 regional offices and is ranked 68th among the Top 500 U.S. Design Firms by Engineering News-Record (ENR). Edwards and Kelcey employs 25 transportation engineers and planners locally, and is currently providing services to the Maryland Aviation

Administration, Maryland State Highway Administration, City of Baltimore, and other local DOTs.

K.R. Marshall, EK's Baltimore Office Manager states "Our new location at UMBC will allow us to optimally service our transportation clients in the Baltimore region. With convenient access to BWI and downtown Baltimore, coupled with partnership opportunities with the campus engineering department, Edwards and Kelcey looks forward to continued success in the Maryland market."

"UMBC's thriving business community consists of nearly 40 companies in various industries," said Ellen Hemmerly, executive director of UMBC Research Park Corporation. "We are delighted to welcome Physicians Practice and Edwards and Kelcey to our entrepreneurial, research intensive campus."

"UMBC's research and technology park demonstrates the impact of higher education and business coming together," said David S. Iannucci, executive director for the Baltimore County Department of Economic Development. "The mix of new tenants at bwtech@UMBC represents the range of entrepreneurial organizations that will benefit from this unique facility."

bwtech@UMBC's first two buildings were developed by Grosvenor, one of the largest private real estate companies in the world with a global property portfolio of \$7 billion. The park's 62,000 square-foot first building has been leased by the information technology firm [RWD Technologies](#) since 2001.

UMBC's research park and incubator have received public and private sector funding from the Maryland Economic Development Corporation, the State of Maryland, the City of Baltimore, Baltimore County, the U.S. Department of Commerce, The Abell Foundation, and the Maryland Technology Development Corporation. In 2003, bwtech@UMBC became part of Baltimore County's Southwest Enterprise Zone, making companies moving to the park eligible for credits on real property and income taxes, as well as credits for creating new jobs.

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