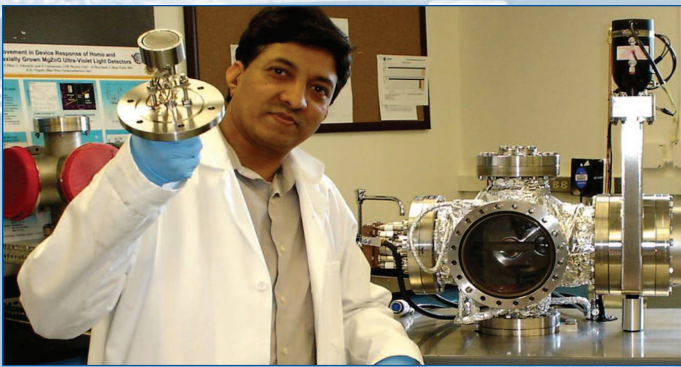




INCUBATOR & ACCELERATOR

www.umbc.edu/techcenter

- » **BUSINESS SUPPORT SERVICES**
- » **ENTREPRENEUR & MANAGEMENT CONSULTING**
- » **EXPERTISE IN TECHNOLOGY TRANSFER**
- » **SPECIAL NETWORKING OPPORTUNITIES**



WHAT: bwtech@UMBC is a 71-acre research and technology community at the University of Maryland, Baltimore County (UMBC). bwtech@UMBC Incubator and Accelerator is home to 22 start-up and 12 emerging high-tech and biomedical companies. It also operates an Idea Lab to help UMBC students and faculty develop businesses.

UMBC has graduated 32 companies from the incubator program and has accommodated 90 tenants since the program's inception. A recent incubator graduate, In Vitro Technologies, was sold to Celsis International for \$30 million.

The companies at the incubator and accelerator provide over 250 jobs, including internships to UMBC students. The companies work closely with UMBC faculty and staff. The program has successfully helped companies acquire Small Business Innovation Research (SBIR), Maryland Technology Development Corporation (TEDCO) and Maryland Industrial Partnerships (MIPS) funding.

The incubator and accelerator buildings have the capacity for another 100,000 square feet of development, providing an additional 250 jobs.

SAMPLE OF BENEFITS:

- Access to campus amenities and resources
- Abundant supply of highly skilled students, graduates and faculty ready to support entrepreneurs
- Focused networking events, such as monthly CEO luncheons and workshops featuring prominent regional business leaders
- Wet lab space at highly competitive rental rates
- Proximity to high-tech resources at one of the fastest-growing research parks in the Baltimore/Washington corridor
- Direct access to and interaction with the UMBC tech transfer office



THE INTELLIGENT PLACE TO GROW YOUR BUSINESS



INCUBATOR & ACCELERATOR

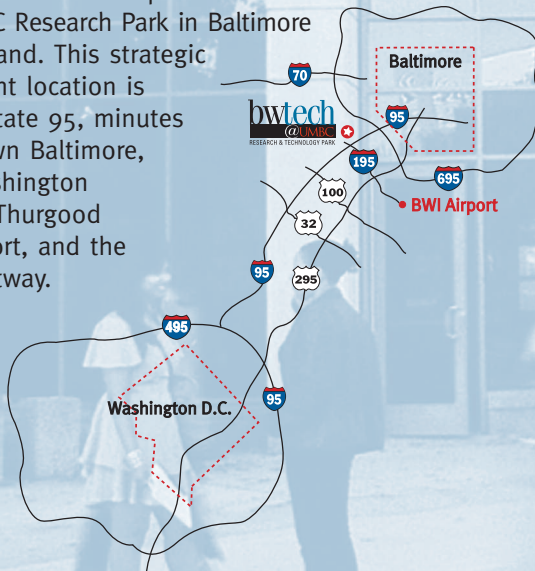
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“UMBC’s entrepreneurial faculty, talented students, and proximity to other thriving technology companies make bwtech@UMBC an excellent location to grow your company.”

Paul Silber, Former President, Celsis/In Vitro Technologies

WHERE: bwtech@UMBC Incubator and Accelerator is located adjacent to the UMBC campus and the bwtech@UMBC Research Park in Baltimore County, Maryland. This strategic and convenient location is just off Interstate 95, minutes from downtown Baltimore, Baltimore/Washington International Thurgood Marshall Airport, and the Baltimore Beltway.



BACKGROUND: UMBC’s technology incubator was founded in 1989, and in 1996 expanded to include an accelerator when MEDCO purchased the 30-acre five-building 165,000 square foot Martin Marietta Research Lab facility. UMBC leases the facility and converted it from a single-use to multi-use facility. The bwtech@UMBC incubator receives support from Maryland TEDCO and Baltimore County.

For more information, including a list of current companies and graduates, see the Web site at www.umbc.edu/techcenter.

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